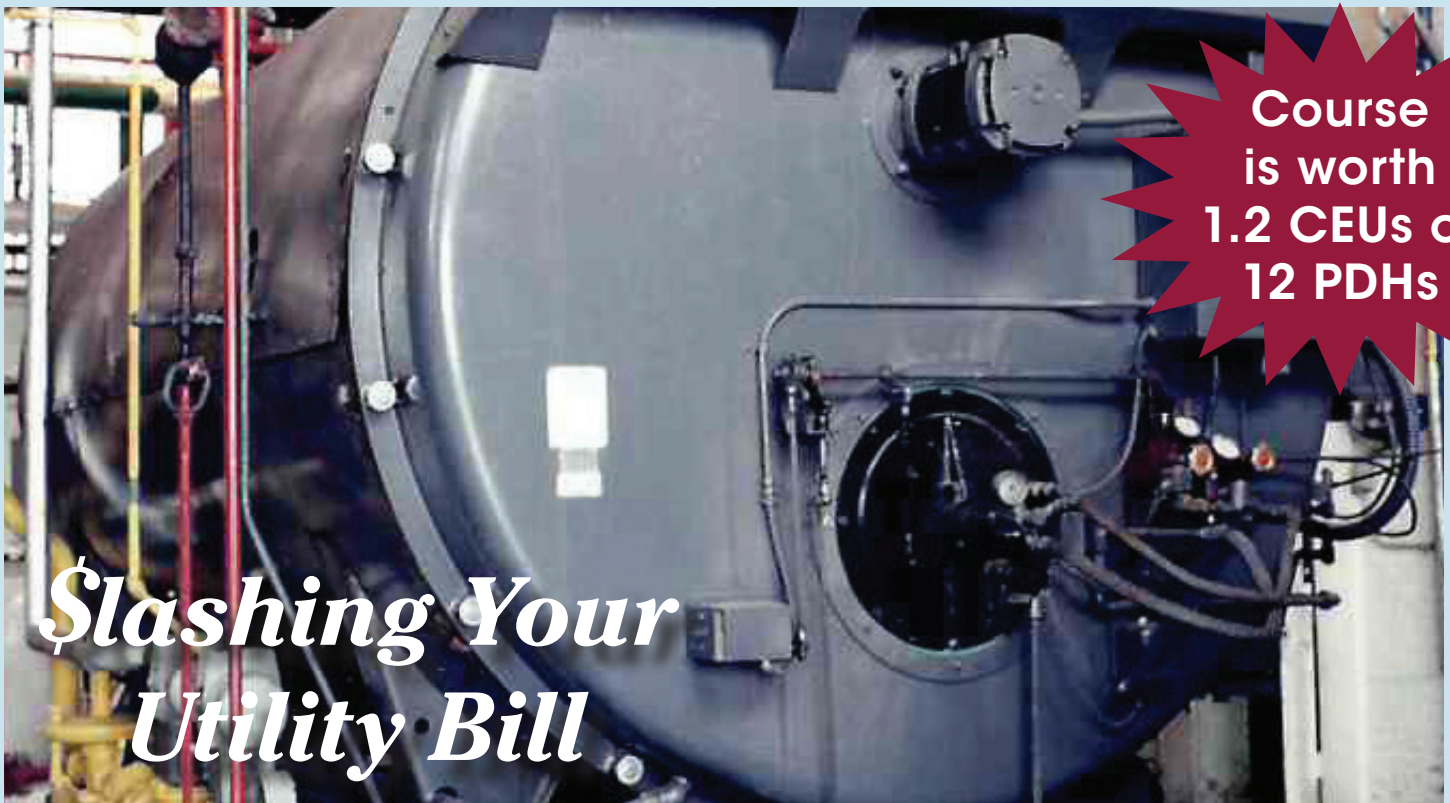


The Boiler Efficiency Institute Presents  
Two-Day Virtual Workshop  
*Presented through Zoom on*  
**HVAC Plant  
Improvement**  
For Industrial, Commercial and Institutional Facilities



Course  
is worth  
1.2 CEUs or  
12 PDHs

***Slashing Your  
Utility Bill***

**May 18-19, 2022 • Wednesday & Thursday**

*The goal of the workshop is to train a range of South Carolina professionals such as boiler operators, technicians, licensed engineers and registered architects in energy efficiency measures.*

Each attendee will receive a minimum of 12 hours of virtual training over two consecutive days. Certificates for Professional Development Hours will be presented to all participants upon successful completion of the workshop. **The workshop is offered for a low price of \$25.**

**REGISTRATION by phone: (334) 821-3095  
by fax: (334) 887-3757 or email: [melanie@boilerinstitute.com](mailto:melanie@boilerinstitute.com)**

Program Sponsored by the



# Proven Methods

...To Reduce Steam Plant Costs with  
a Minimum of Up-Front Expenditure

A must source of practical  
information for both technical and  
non-technical personnel:

- Plant and facility personnel
- mechanical equipment operators
- building owners/managers
- consulting engineers
- equipment/chemical vendors
- utility managers
- production managers
- A&E personnel

## Program Objective

The objective is to develop the participant's ability to recognize cost-saving measures in a steam plant and then to implement the necessary changes to realize these savings. The measures to be explored include low up-front cost, O&M procedures, fast payback heat recovery and cogeneration projects.

Additional objectives include showing participants the latest measurement instrumentation/techniques, safety equipment/testing, cleaning, storage, etc.

## Background

The Boiler Efficiency Institute (BEI) has presented several hundred practical workshops on plant operation improvement for reducing costs over the last 25 years. Instructors spend as much time in boiler rooms as in classrooms.

Even in today's robust economy, savings from improving equipment performance offer exceptional opportunities to improve the bottom line. Unfortunately, many managers are not exploring energy-savings opportunities because of the perception that up-front costs are too high. BEI has updated its course to address these new economic requirements. This course will show the participants how to recognize operation and maintenance changes that require little up-front cost and then what changes to make. Additionally, heat recovery and cogeneration techniques yielding fast paybacks will be explained so that the participants know what methods are applicable and how to implement these methods.

The team has no vested interest in any product. All information will be presented from an objective viewpoint based on the experience and expertise of the lecturers. We feel that this is an important advantage over "free" programs presented by vendors.

## Program Support

The South Carolina Energy Office has contracted with the Boiler Efficiency Institute to provide training in HVAC operation.

The course fee is normally \$795, but due to the support of the ORS Energy Office, the program is offered at a reduced rate of \$25 to residents and employees of South Carolina. Class is limited to 30 attendees. Please register early to ensure your space!

## RESOURCE MATERIALS

Each participant will be provided a textbook which will serve as a valuable resource guide after attending the course. The book retails for \$25 which is the total cost of the course! **Any materials presented will be generic in nature. No individual company or particular product will be promoted or endorsed.**



# Workshop Outline

## OVERVIEW OF PROGRAM

Reducing Maintenance Cost  
Reducing Operating Cost  
Meeting Comfort Requirements  
Meeting Air Quality Standards

## REFRIGERANT STATUS

Environmental Effects • New Refrigerants/Equipment  
Phase Out of Conventional Refrigerants  
Recovery, Handling, Storage of Refrigerants

## DESCRIPTION OF HVAC GENERATING SYSTEMS

*(Operation/Advantages/Disadvantages)*

Generating Equipment  
• Absorption chillers • Thermal storage  
• Centrifugal chillers • Boilers • Roof-Top units  
• Cooling towers • Evaporative cooling

## WAYS TO REDUCE HVAC GENERATING COSTS

Heat Recovery • Reduce Scale & Corrosion  
Improve Characteristics of Working Fluid  
Load Management  
Select Optimum Prime Mover/Fuel  
Reduce Electrical Cost  
• Power factor correction • Demand charges • Metering  
• Variable speed drives • High efficiency motors  
Improve Turbine Performance  
• Fouling • Back pressure • Throttle control  
Raise Chilled Water Temperature  
Control Chilled Water Flow Rate  
Improve Cooling Tower Performance

## DESCRIPTION OF HVAC DISTRIBUTION SYSTEMS

Distribution Systems  
• Single zone • Variable air volume • Thermal reheat  
• Fan coil • Multizone • Others • Dual duct  
Control Systems  
• Conventional • EMS • OAM/TC

## WAYS TO REDUCE HVAC DISTRIBUTION COSTS

Control Outside Air • Control Ventilation • Insulate  
Balance Air Handling Systems  
Reduce End Use  
• External load reduction • Night-time set back  
• Thermal storage • Recirculation of internal heating/cooling  
Avoid Simultaneous Heating/Cooling • Others  
Instrumentation • Water and Air Quality • Maintenance

## WATER QUALITY

Chilled Water • Condenser Water • Boiler Water/Steam

## MEASURING & SOLVING INDOOR AIR QUALITY PROBLEMS

Identifying Indoor Air Quality Problems  
Eliminating Indoor Air Quality Problems  
Complying with new ASHRAE Ventilation

## MEASUREMENT OF HVAC SYSTEM PERFORMANCE

Load and Efficiency  
• Cooling towers • Motors • Fans  
• Chillers • Pumps • Heat exchangers

## BALANCING

Water Side and Air Side • Instrumentation  
Techniques for Balancing Efficiently

## PROGRAM DIRECTOR:

Melanie W. Knause  
Boiler Efficiency Institute, LLC  
P.O. Box 2255 • Auburn, AL 36831-2255  
Phone (334) 821-3095 • FAX (334) 887-3757  
email [melanie@boilerinstitute.com](mailto:melanie@boilerinstitute.com)

## Four Ways To Register:

1. By Mail: Send Registration Form to  
Program Director, B.E.I., P.O. Box 2255,  
Auburn, AL 36831-2255.
2. By Phone: (334) 821-3095.
3. By FAX: (334) 887-3757.
4. By email: Send all the information requested in the  
registration form to [melanie@boilerinstitute.com](mailto:melanie@boilerinstitute.com).

Confirmation will be issued after payment is received.  
Zoom link for class participation will be sent to email  
on registration. Class size is limited.

## Registration Fee

Registration fee is \$25 and includes registration and textbook. The textbook will be mailed before the course takes place. A Certificate of Participation will be mailed after the course to each registrant who attends both days. The certificate will state the attendee earned 1.2 CEUs or 12 PDHs.

## Seminar Hours

Seminar Hours are 8:00 a.m. to 4:00 p.m. EST both days.

## Cancellation, Substitution and Transfer Policy

If you are unable to attend the course, you can substitute another person in your place.

Cancellations must be made 14 days before the program date for full refund.

# Instructors

Tom Burch, Ph.D., P.E.

Professor of Mechanical Engineering, Auburn University

David Dyer, Ph.D., P.E.

Professor of Mechanical Engineering, Auburn University

David Burch, M.S.M.E., P.E.

Engineer, Boiler Efficiency Institute, LLC



**T**he instructors have a combined total of **over 100 years of experience** with facilities in operation, design, testing and troubleshooting. They have written twelve practical books detailing this experience, as well as numerous technical papers and reports. They have presented more than 500 workshops concerned with reducing facility operating costs. During this period, they have gained extensive, hands-on experience in evaluating **money-saving opportunities** at hundreds of facilities.

The instructors are known for their teaching style which combines a sound technical presentation in

an enjoyable and easy-to-understand approach. The program will appeal strongly to all persons involved with facilities regardless of their educational and experience background.

## REGISTRATION FORM

**May 18-19, 2022  
(Wednesday &  
Thursday)  
Virtual HVAC Course**

\*Checks Payable to  
BOILER EFFICIENCY  
INSTITUTE, LLC  
P.O. Box 2255  
Auburn, AL 36831-2255

**Fee: \$25**

☐ Check Enclosed\*

Credit Card: ☐ MasterCard ☐ Visa ☐ AmEx Expiration Date: \_\_\_\_\_

Card No. \_\_\_\_\_

CVV Security Code \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

Name of Attendee \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

E-mail \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_